Forbes Magazine has ranked Edge Sports Management as one of the top ten hockey agencies in the world.

Edge Sports Management is a full service firm dedicated to advising and representing hockey players at every stage of their careers and lives. We have had extensive experience and success in advising players to enhance their draft status. We have also been successful in securing top contracts for players that have gone undrafted. We have negotiated “salary cap” contracts for drafted and undrafted entry level players; been very successful in salary arbitration; have procured excellent contracts for NHL free agents; and negotiated some of the largest contracts in the history of the National Hockey League. No matter what contractual situation a player is in, Edge Sports Management has been there before, and our clients can rely on our experience and expertise to negotiate a successful result.

What distinguishes us from most agencies is that we pride ourselves on being personally accessible to players and their families at all times. We realize and embrace the fact that our responsibilities to our clients go far beyond simply negotiating a contract. We are there to help our players and their families at every stage of their lives, and in any situation that they may need assistance. To us, there is nothing more rewarding than helping a client achieve success on the ice, while knowing that he and his family are taken care of in all aspects of life.
Who We Are

We have over 30 years of experience, and have negotiated hundreds of millions dollars worth of contracts. We have represented NHL All-Stars, league MVP’s, Rookies of the Year, Conn Smythe Trophy winners, and numerous first round picks. We have had extensive experience and success in advising players to enhance their draft status, and have secured top contracts for undrafted free agents. We have negotiated “salary cap” contracts for drafted and undrafted entry level players; been very successful in salary arbitration; have procured excellent contracts for NHL free agents, and have negotiated some of the largest contracts in the history of the NHL. The contract that we negotiated for Dan Boyle was the largest total contract ever received by a defensemen ($40,000,000 over 6 years). We also negotiated the longest contract (10 years) in the history of the Los Angeles Kings for Jonathan Quick. This contract was also one of the all-time largest contracts ($58,000,000) ever received by a goaltender.

We do not have “recruiters” that work for us. We are directly involved with the player and his family every step of the way. At Edge Sports Management, your agent will be with you from the beginning of your career to the end, and you will not be handed off from the recruiter to the agent as many other firms do. We realize and embrace the fact that our responsibilities to our clients go far beyond simply negotiating a contract. We are there to help our players and their families at every stage of their lives, and in any situation that they may need assistance.

George M. Bazos

George has been negotiating contracts and representing professional athletes since 1990. He became a certified player agent that year, after working as an on field instructor with the New York Yankees at the Major League Level. George graduated from Tufts University in 1987, earning a Bachelor of Arts degree while majoring in Economics. After graduating, George was hired by PaineWebber Inc. (now UBS Financial Services), one of the largest investment firms in the world, where he studied and earned multiple investment and insurance licenses. George has gained certification with both the National Hockey League Players Association and the Major League Baseball Players Association.

George has become one of the most recognized and accomplished agents in the industry. He has successfully represented players within all aspects of the Collective Bargaining Agreement. George has spoken at many conferences and has written columns on various topics covering amateur and professional hockey.

George resides in Pound Ridge, New York, with his wife and three children.
Jordan S. Neumann

Jordan has been negotiating contracts and representing professional hockey players since 1996, the year he received certification with the National Hockey League Players Association. Prior to representing athletes, Jordan worked in various capacities for the New Jersey Devils at the National Hockey League level. Jordan also worked at the collegiate level for the University of Massachusetts Men’s Hockey team. Jordan graduated from the University of Massachusetts in 1995 with a Bachelor of Science degree in Political Science and Sports Management. Jordan then attended Hofstra University School of Law where he obtained his Juris Doctor in 1998. Jordan is a member of the New York State Bar Association.

Jordan has guest lectured on sports management at a number of law schools in North America. He has also been highlighted by various media outlets, discussing pressing issues in the world of hockey.

Jordan currently lives in Pound Ridge, New York with his wife and two children.

Kenneth J. Robinson

Ken has been recognized professionally for his knowledge in the field of immigration law and business law, having represented some of the largest companies and academic institutions in the U.S. in their employment-immigration matters – working with senior executives and professional athletes and performers. Since 2006, Ken has represented a number of professional hockey players (in Europe and in the U.S) on a variety of legal matters. As a lawyer, he has served as general counsel to U.S.-based entrepreneurial businesses and has assisted foreign investors with negotiating contracts and business agreements facilitating foreign investment into the U.S.

In 1994, Ken graduated with honors from Miami University (Diplomacy and Foreign Affairs), and in 1998 he obtained his law degree from The Ohio State University (Moritz College of Law) with a certificate in International Trade and Development. He is fluent in French.

Ken resides in Columbus, Ohio with his wife and three children.
Randy Robitaille

Randy joins the staff at Edge Sports Management with a wealth of playing experience. After 2 successful seasons at Miami (Ohio) University where he was a finalist for the Hobey Baker award in 1996, he started his professional career with the Boston Bruins of the National Hockey League. Randy played over 18 professional seasons across the top leagues in the world which included 12 seasons in the NHL. The last 3 years were spent in Russia in the KHL. Randy is the current Founder of Rink Eye Inc. which is a hockey based company that works with elite level players of all ages, both on and off the ice to help maximize their full potential, and help take their game to the next level. Randy will be an instrumental part in heading up all our efforts to help support and develop all our players throughout Eastern Ontario & Quebec.

Randy currently resides in Kanata, Ontario with his wife Joanne & 4 children.

Jan Hejda

Jan joins Edge Sports Management as the Director of Player Development (Europe/ Western U.S.). Jan enjoyed an impressive professional career, playing 627 games in the National Hockey League, after having played professionally in two European leagues prior to reaching the NHL. He played 64 games for the Czech Republic national team throughout his career – including having represented his country as an Olympian in Vancouver (2010), and earning IIHF World Championship gold and silver medals (in 2005 and 2006, respectively). Jan’s experience on and off the ice, and his knowledge of youth and professional hockey in the U.S. and Europe, are very valuable to our clients as we help them reach their professional goals.

Jan lives in Denver, Colorado with his wife, Tereza, and his two children.

“The decisions we have made over the years together helped me reach the NHL. Thank you for handling all of my business needs in a first class manner.”

Kevin Shattenkirk
Contract Negotiation

At Edge Sports Management, we work closely with each player during the negotiating process to structure a contract that is specific to his needs. We have over thirty years of negotiating experience, and have negotiated contracts in excess of $300,000,000. We have had success in negotiating contracts for players at every stage of a career. We have negotiated maximum “salary cap” contracts under the entry level system for drafted players and free agents alike. We have been successful in salary arbitration proceedings, and have negotiated record setting contracts. No matter what contractual situation a player is in, we have been there before, and the player can rely on our expertise and experience to negotiate a successful result.

Tax & Estate Planning

Edge Sports Management provides its clients with a complete range of tax preparation and planning. We employ top accounting firms in New York and Winnipeg to prepare all state, federal, and provincial tax returns, both in the United States and Canada for our clients. We personally oversee each clientís tax preparation, and work with each client to institute a proper financial plan.

New tax laws have placed a huge burden on athletes. Most of the U.S. states require athletes to file an income tax return if the athlete had played a game in that state. This means that on top of their federal return, athletes sometimes have to file as many as 20 state returns as well. This is something that we take care of, at no extra cost, for our clients.

Without proper estate planning, the government can take over 50% of a playerís net worth. Therefore, it is imperative that an athlete properly prepares so that his estate does not lose that amount of wealth. We align our clients with top estate planners, so that our clients can rest assured that their families will be well taken care of in all situations. Again, this is something that we handle for our clients at no extra cost, as part of our efforts to protect our players and their families both during and after their careers.
Investments & Insurance

Edge Sports Management offers its clients access to a full range of investment and insurance experts and products. We have established relationships with top investment firms, insurance companies, and banks throughout the world to assist our clients with investment decisions and planning. We specialize in conservative investment strategies aimed at allowing our clients the ability to maintain their high standards of living even after their playing days are over. We do not make investment decisions for our clients, instead we educate and advise our clients so they can make the appropriate decisions along with the guidance of our professionals. We have all heard stories of athletes that have squandered their money with poor decision making, at Edge Sports Management we educate our players and provide them with a plan so this can not, and will not happen to them.

Managing risk and insuring assets properly are keys to being financially successful. For an athlete, there is no greater asset than his health. With this in mind, we design disability insurance plans that cover the needs of our players at every point in their careers. Whether you are a National Hockey League player, a minor league player, or have yet to turn professional, disability insurance is a very important tool by which to limit your risk, and insure your current and future earnings against injury and illness.

A professional player receives career ending disability insurance benefits through the players association (NHLPA or PHPA) and league in which he is playing. However, this insurance amount often is not sufficient to cover the needs of the player and his family. In such cases, Edge Sports Management utilizes the services of disability insurance specialists in the United States and Canada to provide additional coverage to meet the player’s needs.

Collegiate players can insure themselves through a disability insurance program provided by the NCAA. We educate our players and their families about the disability insurance options available to players before they turn professional. These programs are designed to insure the player’s future earning potential, while playing as an amateur in college or before he has enrolled in college. These programs become very important as a player is weighing his options on whether or not to sign professionally before he graduates.
Before Turning Pro

There are many different paths that a player can take in order to achieve his dream of playing in the NHL. Players and their families are often times forced to make very difficult career decisions at a very young age. We provide families with guidance and educate them on the different career paths available to their sons. We detail the positives and the negatives of certain choices, and can put families in touch with other families that had similar decisions to make. Families can draw on our experience, and the experiences of some of our clients in order to help make the best decisions for themselves. We also have contacts in virtually every amateur league in North America, which allows us to help place players in an environment where they will best develop, while getting the maximum exposure to scouts coaches from higher levels.

We then help players to prepare for the NHL Entry Draft. Through physical training, and interview training, we help the player to maximize his value to NHL clubs. Thorough preparation and increased exposure has helped many of our players to increase their draft status significantly.

The following is a list of the U.S. colleges where our clients have played:

Boston College  St. Lawrence  Lake Superior  Miami (Ohio)
Univ. of Massachusetts  Alaska – Fairbanks  Michigan State  Nebraska – Omaha
Univ. of New Hampshire  Mercyhurst  Notre Dame  Ohio State
Univ. of Vermont  University of Maine  Alaska – Anchorage  Colorado College
Colgate  Merrimack  Michigan Tech  Univ. of Minnesota
Harvard  Providence  St. Cloud  Rensselaer
Minnesota State  Clarkson  American International  Yale
Holy Cross  Dartmouth  Alabama – Huntsville  Ferris State
Niagara  Penn State University  Boston University  Univ. of Michigan
Princeton  Quinnipiac  UMass – Lowell  Northern Michigan
University of Connecticut  Union  Brown  Western Michigan
Bowling Green  Cornell  Denver
European Services

It used to be that when a player decided to leave professional hockey in North America to play professionally in Europe, the player was doing so to ride out the end of his career. Playing in Europe now has become a viable way to begin a player’s professional career, and also invigorate the middle of a player’s career with an eye towards increasing his value back in North America. At Edge Sports Management, we realize that Europe can be an important tool in developing a player, and can also create leverage in North American negotiations. We have placed players in virtually every top European league including those in Russia, Switzerland, Finland, Germany, Austria, Italy, and Great Britain.

Training & Development

Edge Sports Management realizes that roster spots on teams at all levels have become very competitive. We do everything that we can to help our players in their efforts to be successful on the ice. We connect our players with the best strength and conditioning trainers, skating instructors, goalie coaches, nutritionists, sports psychologists, medical doctors, and any other professionals that can help our players maximize their potential. We also sit down with our players and their families to create and schedule the optimal summer of training for each individual. We have a network of instructors in both the United States and Canada that we utilize to help the player achieve his goals in preparation for the next playing season.

In the summer, Edge Sports Management runs a training and development camp to help players prepare for the upcoming season. The camp includes elite level on and off ice instruction. We also bring in expert speakers such as nutritionists, accountants, and other professionals to help the players in topics pertinent to professional athletes.
Marketing

Almost every professional hockey player has some level of marketability, and Edge Sports Management works hard to provide our players with a variety of opportunities. Our clients have been used in television, radio, and print advertisements on both a regional and national level. We have also negotiated large equipment and trading card contracts for many of our clients. We are constantly searching for opportunities for our athletes in order to provide them with marketing income, while introducing them to business contacts that may provide our players with opportunities after retirement.

Post-Career

All of the services the we provide for our players during their careers; contract negotiation, investment strategies, tax planning, marketing, business opportunities, etc., are aimed at creating a smooth transition to their post playing days. Edge Sports Management continues to service its clients even after they retire from playing. We explore post career opportunities in both the sports world, and in the outside business world for our clients.

When you choose Edge Sports Management to represent you, you are choosing a firm that will work extremely hard for you in every aspect of your life.

“Throughout prep school, college, the AHL, and the NHL, Edge Sports Management has been with me every step of the way. I know that I can count on you all of the time.”

Cam Atkinson
Clients

Cam Atkinson
Columbus Blue Jackets
Boston College

Richard Bachman
Vancouver Canucks
Colorado College

Anthony Bitetto
Nashville Predators
Northeastern University

Dan Boyle
New York Rangers
Miami (Ohio) University

Carter Camper
Grand Rapids
Miami (Ohio) University

Austin Cangelosi
Norway
Boston College

Reid Cashman
Coach, Washington Capitals
Quinnipiac University

Scott Clemmenson
Coach, New Jersey Devils
Boston College

Tommy Cross
Columbus Blue Jackets
Boston College

Thatcher Demko
Vancouver Canucks
Boston College

Semyon Der-Aruguchintsev
Toronto Maple Leafs
Peterborough Petes

Casey Desmith
Pittsburgh Penguins
University of New Hampshire
Clients (cont.)

- **Nathan Gerbe**
  Columbus Blue Jackets
  Boston College

- **John Gilmour**
  New York Rangers
  Providence College

- **Colton Hargrove**
  Dallas Stars
  Western Michigan

- **Cason Hohmann**
  Czech Republic
  Boston University

- **Carter Hutton**
  Buffalo Sabres
  UMass Lowell

- **Jeff Kubiak**
  New York Islanders
  Cornell

- **Max Letunov**
  San Jose Sharks
  University of Connecticut

- **Eamon McAdam**
  Toronto Maple Leafs
  Penn State University

- **Andrew Miller**
  Switzerland
  Yale University

- **Scott Munroe**
  Coach, Trinity College
  Alabama Huntsville

- **John Muse**
  Pittsburgh Penguins
  Boston College

- **Andrew Oglevie**
  Buffalo Sabres
  University of Notre Dame
Clients (cont.)

**Phil Osaer**  
Goalie Development, Tampa Bay Lightning  
Ferris State University

**Michael Paliotta**  
Calgary Flames  
University of Vermont

**George Parros**  
NHL Player Safety  
Princeton University

**Brett Pesce**  
Carolina Hurricanes  
University of New Hampshire

**Justin Peters**  
Riga, KHL  
Plymouth Whalers

**JJ Piccinich**  
Toronto Maple Leafs  
London Knights

**Jonathan Quick**  
Los Angeles Kings  
UMass Amherst

**Jack Roslovic**  
Winnipeg Jets  
Miami (Ohio) University

**Chad Ruhwedel**  
Pittsburgh Penguins  
UMass Lowell

**Steve Santini**  
New Jersey Devils  
Boston College

**Nick Schikey**  
Carolina Hurricanes  
Ohio State University

**Cole Schneider**  
New York Rangers  
University of Connecticut
Clients (cont.)

Kevin Shattenkirk  
New York Rangers  
Boston University

Wiley Sherman  
Boston Bruins  
Harvard University

Jeremy Smith  
New York Islanders  
Plymouth Whalers

Cameron Talbot  
Edmonton Oilers  
Alabama Huntsville

Scott Wedgewood  
Buffalo Sabres  
Plymouth Whalers

Casey Wellman  
Switzerland  
UMass Amherst

Kevin Westgarth  
NHL Business Development  
Princeton University

Joe Whitney  
Sweden  
Boston College
Major Junior

Cedrick Andree  
Ottawa 67's

Tye Austin  
Peterborough Petes

Graeme Clarke  
Ottawa 67's

Semyon Der-Arguchintsev  
Peterborough Petes

Marshall Frappier  
Sudbury Wolves

Pavel Gogolev  
Peterborough Petes

Jason Horvath  
Shawinigan Cataractes

Isaac Langdon  
Kitchener Rangers

Tristan Lennox  
Saginaw Spirit

Justin McCombs  
Sarnia Sting

Cameron Peters  
North Bay Battalion

Jack Quinn  
Ottawa 67's

Joseph Serpa  
Kitchener Rangers
I can't thank you enough for all that you have done for me and my family!

Jonathan Quick